

Sam: So basically, I have read you the quote. You had mentioned at the end of [my reading] it that it sounded “solicity”

Winarick: Yeah, I made up a word there I think. Its just a little bit vague and I just wanted to add to that.

Sam: Sure. Well the main question I wanted to get to is, looking at a lot of the many, many , many psychologist’s websites that do this kind of testing, we do see a number of sites that appear to be soliciting customers in regard to getting extended time saying “you can get this extended time and it will help you out.” Is this the goal of that page on the website? And do you see how or why it appears that way?

Winarick: I mean it’s not purely educational. It’s a professional website. It is a solicitation. Yeah.

Sam: Ok. No problem. I’m not suggesting anything nefarious or anything like that. Just like I said there are numerous different psychologists that have the same sort of thing on their websites. Just because yours was one that popped up when we were doing our research and that’s why we quoted yours.

Winarick: As an example of what?

Sam: As an example of that there seems to have been an industry or business opritunities popping up surrounding these extended time accommodation testing and it seems that its grown in that there are many people more or less advertising these sorts of services.

Winarick: Yeah.

Sam: Yeah, so how big of a part of your business is doing this testing for extended time accomodations?

Winarick: Probably do like two or three a year ta the most.

Sam: Two or three a year?

Winarick: Yeah. So that’s not a very big piece. But you know, each case is pretty lengthy so its kind of hard to measure. The reports are kind of like 20 pages, testing is like 15 hours. Some people do a few a month which is crazy to me.

Sam: Gotcha, so it's very labor intensive, time intensive....

Winarick: Yeah, extremely. But some people have different...some people like it more than other psychologists.

Sam: Yeah, I gotcha. Ok so how much does someone like yourself, you don't have to if you feel uncomfortable telling me a specific number, but how much generally would you say these things cost? And if you feel comfortable, how much do you charge for these kinds of tests?

Winarick: I mean I can tell you that in Manhattan the most expensive testing fee that I've ever heard of is probably 7,000 dollars. Which I have yet to achieve.

Sam: Gotcha. Can you maybe just ballpark how much you charge?

Winarick: Yeah sure. I guess I charge between 2500 and 4500.

Sam: Now, I know that a lot of psychologists that do these tests don't take insurance for, I forget why the one woman explained it to me. It was a little complicated for me.

Winarick: It is.

Sam: Do you take insurance?

Winarick: I take insurance, but a lot of insurers don't cover psychoeducational testing unless there's a clear medical rationale and it's a bit complicated to figure out the reimbursement for psychological testing. But if someone is in their network I will take insurance.

Sam: Gotcha. Ok. Let me see if I have anything else for you. That might be it. I just wanted you to respond to the quotes on the website in there. And again, I'm not suggesting anything nefarious I'm simply pointing out that there is a small industry that's formed around taking tests.

Winarick: Yeah I would say in certain pockets it's a pretty big industry.

Sam: Ok, is there anything else that you would like to add, or that you would like me to know?

Winarick: Yeah.

Sam: Alright, go ahead.

Winarick: Ya know, the quote that you have suggests that anyone who has trouble finishing a test in time should seek an evaluation. Which is somewhat

incomplete. Students who have a history of academic challenges and low scores on standardized tests, definitely should be encouraged to seek out testing. I mean, anyone can seek it out if you just want to understand yourself better, but in terms of getting extended time or getting accommodations, there has to be some sort of history of academic problems.

Sam: Gotcha. So, are you saying what's on your website is a sort of incomplete ad?

Winarick: No, I'm not saying it's incomplete, I'm just saying it's non-specific. I mean it's complete, it's definitely true. Anyone can seek testing for whatever reason they want.

Sam: Sure. Is it non-specific by design or is it just kind of how it happened. I understand you have a large website and it can be difficult to manage.

Winarick: No, it's not by design.

Sam: Alright perfect I think that's all I have.